

K-Factor Filter Demonstration Guidelines

K-Factor Filter is pleased to provide a no charge demonstration unit to allow potential customers to validate the suitability of K-factor filter technology. K-Factor Filter products come in various sizes and construction materials to suit individual customer applications. The following are K-Factor Filter guidelines for conducting a free demo trial:

- 1) Upon customer request, a free of charge demo can be provided for a maximum period of 4 weeks.
- 2) Customer shall coordinate with K-Factor Filter if more than 4 weeks is required to complete the filtration trial. K-Factor Filter may request an extension fee for any additional month(s) required. (maximum of 3 months).
- 3) Customer will organize shipping of demo crate to and from their site or issue a PO to K-Factor Filter to ship the demo equipment to and from their site. Typical shipping charges range from \$1200-\$1500 USD for demos conducted in North America, shipped by land.
- 4) Upon request K-Factor Filter will arrange onsite support for demo hookup and evaluation at no cost to customer.
- 5) Demo unit comes with sample media to determine proper media porosity and material needed for customer's application.
- 6) In most cases the media sample provided during a demo is sufficient to determine the proper size and material required for the application. Once proper porosity and material is determined and in the event of an extended trial, customer shall purchase additional samples of media accordingly.
- 7) Based on the specific site requirements, the customer shall provide any additional tools and equipment such as additional pumps, hoses, and fittings that is not provided with demo unit.
- 8) Customer is required to clean the demo unit upon completion of trial, repack the demo unit, tools, and equipment into the shipping crate.
- 9) Demo unit and equipment are designed to be reasonably straightforward for customer to install. Customer will provide manpower support for installing demo unit.
- 10) K-Factor Filter team must be consulted on proper location of demo unit in customer process.
- 11) K-Factor filter is not responsible for any negative impact on customer's process because of using demo unit including but not limited to production/process downtime, safety, quality, or any cost implications.
- 12) The main purpose of a demo trial is to demonstrate how the filter works and assess the potential impact on customer's process.

Customer Acknowledgement

Name:

Signature: